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CEO: Madeline Cabrera, PhD

www.emmaty.com

Emmaty, Inc Construction

Our project teams exemplify success by working tirelessly in partnership with our clients to provide on-time, innovative, high quality, fair and reasonable services without missing a deadline or budget.



COMPANY CAPABILITIES

Staffed with highly qualified & dedicated engineers, construction managers, & quality performance personnel, Emmaty offers a strong commitment to superior project management & on-site performance.

DUNS: 063685912 **CAGE**: 8AZR0

CORE COMPETENCIES

SELF-PERFORMANCE CAPABILITIES

- Wiring and Electrical Contractor
- Roofing Installation, Repair & Leak Investigation.
- Mechanical (HVAC, Plumbing, Fire Suppression)
- Renovation & Repair (Including Abatement)
- Paving & Concrete Repair
- Roadway & Bridge

OTHER SPECIALTIES & SERVICES

- Virtual Design and Construction (VDC) & BIM
- Perimeter Security / Electronic Surveillance
- Audio Visual / Digital Media
- Communications / Low Voltage Systems
- Operations & Maintenance
- Other Services to Buildings and Dwellings.
- Single & Multifamily Family Housing Construction

NAICS CODES:

238210, 236210, 236220, 237110, 237120, 237130, 237210, 237310, 237990, 238110, 238120, 238160, 238190, 238220, 238290, 238330, 238910, 238990, 541310, 541330, 561210, 561730, 562910, 611620

EMMATY, INC

Founded in 2013, Emmaty is a Woman-Owned, HUBZone, and 8(a) certified business until December 2029, focused on delivering General Construction, Information Technology and Mission System Solutions to the Federal Government along with the Commercial Sector.



SBA 8(a) BUSINESS DEVELOPMENT AWARD PROCESS



AGENCY PROGRAM MANAGER

- Establish Requirement.
- Prepare SOW & Procurement Request
- Identify 8(a) Firm Market Research



BUDGET OFFICER

Authorizes Funding



CONTRACTING OFFICER

- Identifies 8(a) Firm as the most capable
- Offers the requirement to the SBA for the 8(a) Firm.



SBA

- Accepts requirements on behalf of the 8(a)
 Firm
- Authorizes agency to conduct negotiations with 8(a) Firm.
- Offers the requirement to the SBA for the 8(a)
 Firm



CONTRACTING OFFICER

Issues RFP to the 8(a) firm



8(a) FIRM

Negotiates final price and deliverables with the contracting officer



CONTRACTING AWARD

- Contracting Officer assembles contract and forward to SBA
- Government Agency, SBA and 8(a) Firm executes contract.

SBA Business Opportunity Specialist

Nadine Boone

Assistant District Director

Massachusetts District Office 10 Causeway Street, Suite 265 Boston, MA, 02222 U.S. Small Business Administration nadine.boone@sba.gov T. (617) 378-2481

BUSINESS OVERVIEW



FOUNDER

Madeline Cabrera, PhD
President & CEO
Senior Software and Computer Engineer

Madeline sets the vision for the firm and guides executive and strategic partnerships. Madeline has a PhD in Systems Engineering and Master's degree in Electrical and Computer Engineering with more than twelve years of management experience delivering engineering and construction services to clients. This includes significant experience in Project Management and Electrical and Systems Engineering support across a wide-range of industries and functions. In addition, Dr. Cabrera is the direct holder of the Construction Supervisor License (CSL) for Emmaty.



DIFERENTIATORS

SAFETY – People First. Our goal is to have each craft construction worker who leaves our project report to the next job more educated and informed about good safety practices and more concerned for fellow workers.

QUALITY CONTROL – At Emmaty, we ensure we deliver quality work in every project. Quality control and commissioning is not just about our people and our processes – it's also about the technology and tools we use to ensure you're getting exactly what you want.

SELF PERFORMANCE – We deliver solutions that are based on an in-depth understanding of the industry and commitment to improving user experiences.

SCHEDULE MANAGEMENT – The strength of our schedule management approach is our ability to develop a realistic and honest schedule, to hold our staff accountable to it, and to be transparent in our communication with everyone involved in the project.



NAICS CODES

- 238210 Electrical & Wiring Contractor
- 236220 Commercial and Institutional Building
- 237990 Heavy and Civil Engineering Construction
- 238160 Roofing Contractor
- 238990 Specialty Trade



GAFFNEY HALL ROOF REPLACEMENT AT B-6330, FORT GEORGE G. MEADE, MD

Contract Number: W91QV121C0073 Contract Amount: \$335,546.07

Emmaty has been contracted by the U.S. Army Mission and Installation Contracting Command at Fort George G. Meade, MD to replace the roof for Building 6330 Gaffney Hall. Emmaty presented three different methods of roofing installation with the respective difference in price in accordance with the government requirements.

REPAIR INTERIORS AT B-1678, FORT DETRICK, FREDERICK, MD

Contract Number: W91QV121C0079 Contract Amount: \$29,713.61

Emmaty installed VCT in areas designated in B1678 Repair Interior areas as well as encapsulated flooring inside mechanical room. Emmaty installed approximately 100 Linear Ft. of VCB in areas encompassing the installed VCT as designated in the SOW. Emmaty also installed approximately 2600 SF of suspended ceiling panels throughout B1678. We provided Type IV Acoustical Ceiling Tiles containing a minimum of 60 percent recycle content.

ROOF LEAK INVESTIGATION AND CLEANING AT B-6500, MEADE, MD

Contract Number: W91QV121C0089 Contract Amount: \$19,273.23

Conduct investigations in order to trace the source of water leaks reported by the tenant. Electrical Impedance Testing was completed on the roof area identified along with Infrared Thermal Imaging. Probe Moisture Meter readings was needed to verify electrical impedance readings. A proposal was submitted to conduct repairs indicated and supported by a technical report. The technical report included infrared photographs, electronic capacitance plot plan, and a discussion of findings. This proposal included a detailed Scope of Work (SOW) with drawings clearly identifying each repair being proposed, its extent, the materials to be used, type and amount of labor.

PROJECT MANAGEMENT SUPPORT AT RHODE ISLAND ARMY NATIONAL GUARD (RIARNG)

Contract Number: W912LD21C0002 Period of Performance: 09/2021 - Ongoing

Emmaty performs Project Management Services support for the Rhode Island Army National Guard (RIARNG) Construction & Facilities Management Office's (CFMO) Designs and Projects Branch. Emmaty provides support with long- and short-range planning for replacement of facilities and future base development. Prepare project documentation for new construction, renovations and improvements for real property facilities projects as authorized by the Federal Designs & Projects Management Officer.

REPLACE LOADING DOCK AT B-6500 & ALTERATIONS TO B-6500 (AWNINGS)

Contract Number: W91QV121C0089 Contract Amount: \$156,900.00

The overall objective of this project was to protect the entrances and in particular electronic access controls (key pads) from adverse weather effects. We provided awnings that are aesthetically pleasing by matching the existing structure, durable and requiring minimal maintenance. Also, we provided a new reinforced concrete loading dock doweled to the existing footings and the existing building wall to prevent differential movement. New guardrails were provided on the sides of the deck and the stairs.